

Fitting right in

The newly launched Glazpart Mk 2 vent fits the majority of installed window routs and makes for easy replacement of damaged, trickle vents according to Glazpart sales and marketing manager Dean Bradley.

Bradley says: "The new DIY version of the link vent Mk2 addresses a need in the market and has benefits for trade counters, distributors, installers and home owners. Air quality improves with a product with very low air leakage and a wide-ranging colour palette. Stockists minimise stock investment, maximise stock turn and address a profitable market niche and who knows



what else customers will buy whilst they are on your site."

The Link vent Mk2 (5000) is available to order from stock in over 30 colours including woodgrains. It is close to the size of a traditional 4000 vent and has 13 fixing positions. With the four clips provided the vent can be push fitted into the rout. If necessary it can be secured with screws into the frame.

The Link vent Mk2 is packaged and branded under Glazpart's Packers for Professionals product range. □

www.glazpart.com

Through the rooflight

Atlas promises to make 2018 the best year yet for its elite network of installers as it reports that 90% of quotes received for the Atlas flat rooflight convert to sales.

Atlas says that production of the Atlas flat rooflight has reached an all-time high as installers are discovering the powerful selling potential and the high profit margins it delivers.

Gareth Thomas, sales director at Atlas Glazed Roof Solutions, says: "This incredible result proves that our installers are flying the Atlas flag and winning some fantastic new business on the back of it. Homeowner demand for flat roof extensions is soaring and the market is hungry for modern glazed products that bring extra light into



South Wales based windows and door fabricator GRM is one of Rehau's sole accredited Acryl II colour coating system specialists and is an active user of Rehau's laminate foils collection.

A recent new colour is midnight black and GRM recently completed its first ever midnight black installation at a private home in Bridgend. The new colour was first launched by Rehau at FIT 2017. GRM's first customer to select the midnight black did so due to its contemporary look. Initially the private home owner opted for the black brown but the midnight black offered a smoother finish instead of a grained effect.

Rehau claims that all of its high performance foil finishes are durable, scratch resistant and can be easily cleaned so they look newer for longer. The laminate is also resistant to UV light, heat and the weather so the colour won't deteriorate or fade over time. □

www.rehau.uk



spaces. The Atlas Flat Rooflight is the perfect way to achieve this and its contemporary look and minimalistic design certainly turns heads, making it an easy sell for the installer.

"But that's not the only reason for this whopping sales conversion rate – installers are proud to sell Atlas products and they're inspired by just how quick and easy the Flat Rooflight is to fit. They're also enticed by its competitive price, our fast five-day lead time on stock sizes and the comprehensive marketing support we provide, which helps them to clinch sales. This product, just like the rest of the Atlas range, is an all-round winner." □

www.atlasroofsolutions.co.uk

Architect nouveau



Reynaers' aluminium curtain wall system for facades and roofs has created new angles for a modern office building.

French company Groupama opted for maximum transparency and benefit from superb thermal efficiency for its premises in Charters, southwest of Paris.

Its building was designed by architects Agence Franc Gérard and covers 4,400m², with an envelope in pre-oxidised copper panels. The staggered façade curtain walling, created from Reynaers' CW 50 multi-level product, incorporates vivid coloured glass inserts.

The CW 50 stick curtain wall system is available in several design and glazing

variants and is on show at Reynaers' Knowledge Centre showroom in Birmingham. It includes different technical options to give maximum flexibility in design and allows frames to be placed at varying angles both horizontally and vertically, moving away from the traditional uniform grid pattern.

Rebecca Cope, marketing manager at Reynaers, says: "Our extensive range of CW 50 curtain walls meets all the requirements of contemporary architecture. With regard to energy performance, the system offers different solutions, allowing the use of triple glazing – making the facade applicable for passive house or energy efficient buildings." □

www.reynaers.co.uk

Ecotherm 70HI is a high insulation aluminium window available now from Everglade Windows.

Ecotherm 70HI offers super-slim sightlines and thermal and security benefits.

Jay Patel, sales and marketing director at Everglade Windows says: "Ecotherm 70HI is a great addition to our aluminium and PVC-U window and door range. It gives installers the chance to offer the best of both worlds to homeowners – fantastic aesthetics and super high-performance."

Ecotherm 70HI has U-Values as low as 1.0 W/m²K and is available with double or triple glazed units. It is watertight up to 600pa and has been tested for windload up to 2400pa. Fibreglass-reinforced thermal breaks are used to achieve this top thermal performance." □



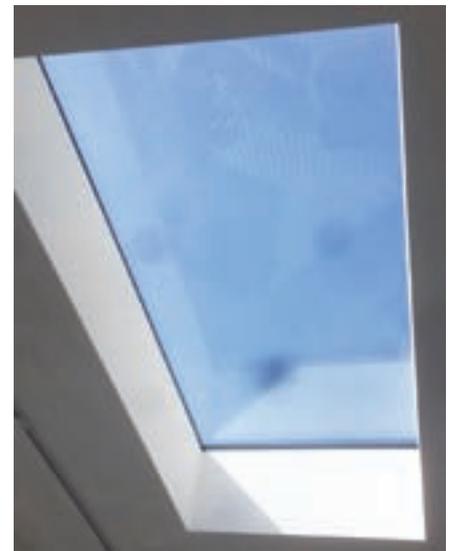
www.everglade.co.uk

Opening up options

The new Technic-AL flat aluminium rooflight offers next day delivery, top performance and architectural looks, according to Craig Miller, managing director at AluFoldDirect. He says: "As with our Technic-AL roof lantern, the new aluminium flat rooflight is available in stock sizes and colours, delivered next day. This means that installers can build the opening and then order the rooflight to be delivered direct to site, ready to be installed.

"Introducing this new Technic-AL product means that installers now have two options to offer customers, a roof lantern or a new flat rooflight, which is ideal for flat roof extensions and retrofitting old skylights in commercial buildings."

The Technic-AL flat rooflight has a simple specification and has been designed to be easy to install. With minimal frame visibility, it offers the look



and feel of an open roof.

Manufactured with a fully aluminium frame, with no plastic fascias or cappings, the flat rooflight design brings more light into rooms without adding extra height to buildings. Its thermal performance, has a frame U-Value of 1.0 W/m²K and is available with double or triple glazing, with bonded units.

The flat rooflight is available in four stock sizes: 0.6M x 0.8M, 0.6M x 1M, 1M square or 1M x 1.5M. Stock colours are anthracite grey, Hipca white and black. □

www.alufolddirect.co.uk