

Blending in well

Built in 1875, the Barnes Hospital was closed in 1999 and left to deteriorate. It is receiving a new lease of life as developer Henley Homes creates the Barnes Village around it.

The challenge for Henley and its construction division Reis Construct was to find windows for the new-build houses that would complement the character of the hospital's originals, while providing the best possible insulation and acoustic performance. The original specification called for an aluminium and timber profile for the new houses. However, in liaison with the local conservation officer, this has been changed to use Eurocell's Modus flush sash casement window in anthracite grey. As well as satisfying the aesthetic requirements, the Modus windows offered a more cost-effective solution while delivering better performance.

The first PVC-U window and door system to offer a 12-year guarantee (on white profiles), the Modus system is available in nine solid and woodgrain effect colours, all of which are available



with white internal finishes to create a light and airy living environment. A further range of more than 25 solid and woodgrain effect finishes is available to special order, including colour both sides.

Eurocell worked with Reis to find three window fabricators to provide quotes for the £750,000 windows contract, with Unique Windows System winning the tender. □

www.eurocell.co.uk

“The power that property programmes hold over the UK consumer is astonishing and the knock-on effect on our industry is something that at Kolorseal we are used to keeping up with,” says Deborah Hendry, MD of Kolorseal.



“There are an increasing number of programmes telling consumers how to make their houses look better, more welcoming, more on trend, as well as make them more saleable. A big topic is the importance of the first impression and property experts warn that the colours you choose for your windows and doors could make all the difference.

“At Kolorseal we see a wide variety of colour choices coming through and they vary widely depending on the component being coated. Door colours tend to be bolder, stronger colours, windows follow the more pastel or grey shades. Some of our customers have uniform colours for all their doors and windows, whilst others opt for more variety.” □

www.kolorseal.co.uk

Growing demand

In little more than 18 months, REAL Aluminium has seen sales of its windows, doors and lantern roofs grow by more than 300%.

This demand has led parent company Customade Group to invest £250,000 in a new 23,000sq ft factory to increase aluminium window production by 60%.

The new production facility at Stonehouse in Gloucestershire, will increase REAL Aluminium's production space significantly, bringing it to 75,000sq ft in total. The new space will enable the company to boost window production to 800 frames per week, while capacity for aluminium bi-folding doors will increase to 300 doors per week.

The investment in plant and machinery is intended to sustain REAL



Nick Gibbons

Aluminium's remarkable growth and will also create 40 new jobs for local people.

Nick Gibbons, chief operating officer at Customade Group, says: “REAL Aluminium was a true step change for the industry and we're excited by how it has achieved such rapid growth in a short period of time. Aluminium is dominant in the industry and consumer desire for it is showing no signs of slowing down. The number of installers offering aluminium has risen by more than 40% in the last five years and demand is predicted to rise once again in 2018.” □

www.real-aluminium.co.uk

All for one

Three more of the UK's house builders have signed up to GAP's one-stop-shop 'Power of One' integrated supply model.

Following the acquisition of the SIG Building Plastics and SIG Windows businesses in August 2017, Blackburn-based GAP became the UK's largest distributor of PVC-U roofline, cladding and trim products to the UK's new home building sector.

In September, Taylor Wimpey committed exclusively to GAP for three more years and the following month Persimmon moved its entire roofline supply contract to GAP in a groundbreaking new two-year solus agreement. In early November Redrow handed the GAP Nationals team joint responsibility for its PVC-U fascia, soffit and ancillaries supply.

As well as these, GAP's end-to-end manufacturing, logistics and 112-Depot distribution system is already the building materials source of choice for Lovell Homes, Miller Homes and Keepmoat.

Paul Sowerby, GAP's director of group sales and marketing says:



"For house builders, the chance to engage quickly and effortlessly with every stage of the supply chain via a single point of contact is obviously important, but the big difference is the commercial transparency and financial clarity that come with it." □

www.gap.uk.com

Eurocell has brought smoother, easier one touch operation to its Aspect bi-fold door system with the introduction of a new, improved double-bogie roller system.

The range's door leaves feature both horizontal and vertical multi-directional rollers which offer superior glide from eight stainless steel wheels. The rollers are in-built to the leaves for a minimised height threshold as standard, while they are also captive within the track – preventing their removal from the outside.

The improved, easy touch, smooth movement of Aspect complements an already extensive list of features and benefits that make it one of the most popular bi-fold systems on the market today. □



www.eurocell.co.uk

Off to steal the show

Hardware distributor, Window Ware will be bringing over 30 years of experience, specialist knowledge and first-class service to Germany for Fensterbau 2018.

The Bedfordshire firm says it will be joining other leading British brands exhibiting in the UK Pavilion.

"We're very much looking forward to exhibiting at Fensterbau, showing to businesses across the industry the competitive advantage Window Ware can deliver through an optimised supply chain," says Sam Nuckey, managing director of Window Ware. "We work in close partnership with a wide range of businesses as an extension of their operation, ensuring they always have the supplies they need to meet their targets and keep the business moving."

"Fabricators and installers have to manage their time profitably and if they need to add extra time or stock



Sam Nuckey

because their current supplier is unreliable, they can't do this. Our £2.5m inventory enables next day delivery on 97% of our stock. We have long-standing relationships with the industry's best-known and most-trusted brands, covering everything from window and door hardware, to factory tools and consumables, creating an incredibly valuable proposition for fabrication businesses of all sizes." □

www.windowware.co.uk