

Built to stand time



Since purchasing the factory and premises during 2016 AWT (International) has put more time and investment into improving the manufacturing of its entire product range. AWT is now developing a full range of new products for the aluminium industry. To cope with current demand, AWT is carrying out renovation work to its factory and the site as well as expanding its workforce .

The company has launched a new website www.glass-handling.co.uk which is also mobile friendly. To back this up a new full colour brochure is in production and will be available soon. Both of these show the full range of products that are available but many of the items produced by AWT are specially made to the customer's requirements, designs or specifications.

AWT also offers a bespoke service and can work alongside customers to develop and manufacture equipment to specific requirements. This service will include a site visit to establish the customer's exact requirements.

Gary Booth, director of AWT, says: "We are so confident in our products that we now offer a 10 year manufacturer's warranty. Our products are built to last



and stand the test of time which may sound negative for our business but, in fact, it shows we have our customer's best interest at heart, so in the long term they keep returning to us for additional products or advice. We supply to all the major glass and window companies within the UK and have also shipped many items abroad. We have a fantastic workforce which produce items second to no one at an extremely high standard.

"We have had many competitors over the years who have tried to copy our products. Whilst this can be frustrating we have shown that they just cannot produce our designs to our own quality standards.

"Our competitors often use cost cutting measures to offer products cheaper than ours. For us this is a false economy, we prefer to stick to the standards that we have set.

"Regardless of whether you require a full factory production line or just one trolley or stillage we can advise you as to the best products for your needs at the right price." □

