

Great expansion

Private equity firm Key Capital Partners (KCP) has sold its interest in MI Glass (MIG) to the management team in a multi-million pound deal backed by Clydesdale Bank. The terms of the deal were not disclosed.

Based in Smethwick in the West Midlands, MIG has a 75 year heritage providing glass processing solutions to a number of industries including retail interiors, catering equipment and office design throughout the UK and central Europe. With a 76-strong workforce, the company has 55,000sq ft of dedicated manufacturing space at its Downing Street, Birmingham, premises and has recently opened a second 25,000sq ft factory in the city in Booth Street.

KCP acquired its interest in MIG in 2011 and since this time has supported the company as it has invested in expanded production premises and state-of-the-art processing equipment.

MIG managing director Alan Taylor says: "We've had a great partnership with KCP who have supported us as we have expanded our production capabilities and reach in the glass processing market. MIG is in an excellent position for the next stage of its development."

Thermoseal Group reports a successful attendance at the Glasstec Exhibition in Düsseldorf both through enquiries at the Group's 50m² stand and also at its highly successful after-show party hosted at McLaughlin's Irish Bar aka the ThermoBAR in Düsseldorf's Altstadt.

The team at Thermoseal Group is now responding to the leads from distributors and sealed unit manufacturers in 47 countries across six continents for their UK-manufactured Thermobar and Thermoflex warm edge spacer systems.

For the first time, Thermoseal Group also featured its DecraLed decorative portfolio of products. The group acquired DecraLed in 2017. This is the first of the group's export promotions for this brand.

Thermoseal Group's head of marketing and communications, Samantha Hill says: "The Glasstec Show in Düsseldorf is always an important show for us as it's a great platform for extending our network of contacts outside of the UK." □

www.thermosealgroup.com



Owen Trotter

KCP managing partner Owen Trotter, says: "KCP is very happy to have played a role in the MI Glass story. In addition to delivering a return to our investors, it has been a pleasure to work with a UK manufacturer with such a strong focus on customer service and quality."

KCP makes equity investments of between £3m and £15m and has a strong reputation of deliverability and a track record of producing outstanding returns for its investors. Previous investments by the firm include Gear4Music, Construction Materials Online (CMO) and YorkTest. □

www.keycapitalpartners.co.uk



It's a win... and a win!

Morley Glass & Glazing has done the double-winning two categories at the 2018 National Federation Awards.

During the awards' 'winners week', Morley was first announced as the winner of the IGU manufacturer of the year award before also coming out on top in the integral blinds company category. The business fought off stiff competition from seven other companies across the two categories, bringing its 20th anniversary year to a fantastic end.

A Morley spokesman says that 2018 has seen the business double production, increase its delivery fleet, extend its apprenticeship programme and boost its ScreenLine spares service, all while maintaining record growth. New products released by Morley this year include the SLI6 blind system, the



first integrated blind system that is suitable for use in a 16mm cavity due to its slimline 10mm slats.

Morley MD Ian Short has sponsored over 20 charities this year including Variety, Community Action to Change Harehills (CATCH) and St Paul's Church in Morley.

Short says: "We've enjoyed celebrating our 20th anniversary throughout the year and to come out on top in not one but two categories at the NFA awards really is the icing on the cake. As always we're very proud to have our hard work recognised and are already gearing up for what 2019 has in store!" □

www.morleyglass.co.uk

A champion choice



AluK is providing its trade customers with another opportunity to win profitable new business in the premium sector with the launch of its new Luminia SC156 lift and slide door. This is the second product to be introduced into AluK's Luminia premium product tier alongside Luminia F82. The SC156 door achieves weather tightness of 1500 Pa and U-Values of 1.4W/m²K double glazed, or as low as 1.0W/m²K triple glazed. It features slim sightlines of 95mm combined with a central interlock of 50mm. It is available in two track options mono and dual and a range of configurations. It also offers buyers the option of large expanses of glazing up to 3100mm high and with panel weights of up to 400kg.

The door is PAS24 accredited as well, so meets the requirements of ADQ for the new build sector.

The SC156 is available from stock in three standard

colours and two dual colours on a five day lead time. Outside of the stock offering, AluK also offers a range of popular and custom RAL colours and finishes.

Russell Yates, AluK's managing director, says that the SC156 is an important addition to AluK's sliding door range: "The aluminium sliding door market is very much on the up – with market industry reports predicting growth of more than 10% over the next couple of years. It is quite clearly segmented though with mass market, premium and high end customers all looking for something very different from their purchase. That's why we now have a product designed specifically for each of those – with our Optio BSC94 aimed at the mass market, this new Luminia SC156 targeted at the premium sector and our Infinium range for the truly high end." □

www.uk.aluk.com

The Steel Window Association says that its membership undertakes a wide range of work, from replica refurbishment, and even in-situ repair, to the fabrication and installation of new, high performance fenestration and doorsets, which are fully compliant with current building regulations. All of them, however, manufacture their products here in the UK using a mainly British-based supply chain.

The President of the SWA, Govette Windows' Darren Lloyd, says: "All of the manufacturing processes, including the hot dip galvanising and powder coating, are carried out in the UK and are normally local to the individual manufacturer.

"Our members offer a very comprehensive range of services as well as ranges stepping up in performance from the classic W20 to W30 and W40, as well as the new thermally broken system. The SWA is very active in terms of product development: having just achieved a half hour fire certification for both single and double doorsets." □



www.steel-window-association.co.uk

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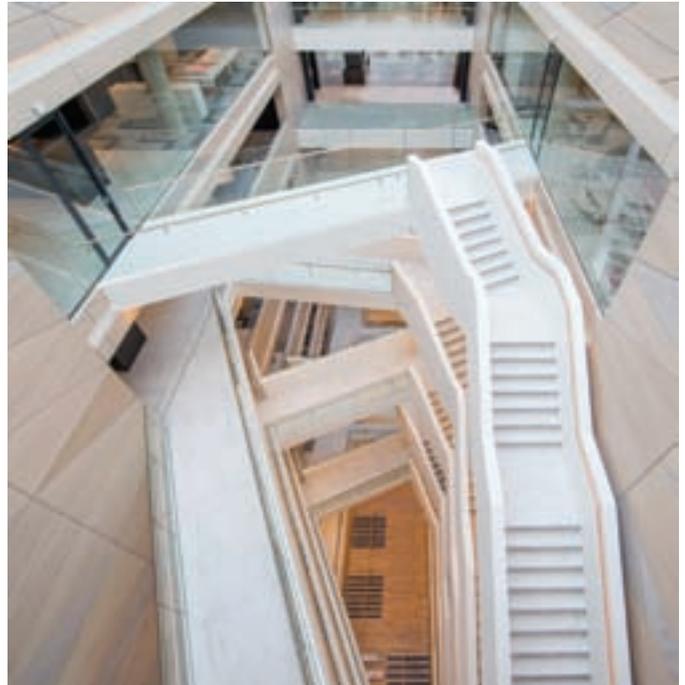
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Ireland's most iconic new building, the Central Bank of Ireland on the banks of the River Liffey, was recently renovated after sitting for years as an unfinished shell; a symbol of the recession. Now it breathes new life as Ireland's first ever BREEAM 'outstanding' rated building. Architects Henry J Lyons achieved this by designing the large sweeping interiors to be as user friendly as possible for the Bank's staff, by specifying acoustic wood panels from Woodfit Acoustics, made from Medite Premier FR. This MDF panel from Medite Smartply is flame retardant for safe use in public buildings and is produced using FSC certified timber, from sustainably managed forests in Ireland; all the essentials to make this board suitable for the Bank's new interior. □

www.woodfitacoustics.com

