

Key points for security

John Crittenden, Carl F Groupco's managing director details some of the company's best-selling door hardware ranges

One of our stand-out brands is SmartSecure which provides electronic locking and access control. With strong security and safety benefits, SmartSecure has wide ranging appeal as doors are automatically locked on closing, which means that occupants are always secure. It is endorsed by Secured by Design and the locking technology at its heart is provided by industry brand leaders.

A retro-fit route is offered with the Yale Conexis smart locking handle. Alternatively, for the full multipoint door route with FUHR locking technology that is electronically operated with fingerprint options for opening, a replacement door is usually required. Both options are a straightforward process for fabricators and installers.

Having been one of the pioneers of smart tech in the hardware sector, we have carved a niche and we are experiencing significant growth from the aspirational domestic sector through to social housing and housing associations. Benefits include aesthetic appeal – the product looks good and, because it is easy to fit, it has 'clean' design lines. It also offers practical advantages of access control.

Carl F Groupco's technical expertise sets us apart and this comes to the fore with SmartSecure – our staff are fully trained and on hand to provide straightforward advice – we don't confuse the issue with unnecessary jargon. In short, we speak your language.

Emergency panic hardware

We also understand that it can be time consuming translating standards into hardware selection – we therefore ensure we are well versed in relevant regulations.

One area where we offer practical and pragmatic advice is how best to achieve panic or emergency exit doors. First, it is important to establish exactly where the door set will be fitted and who will be using it – this determines what hardware is required to meet regulations. Non-public buildings, for example, where potential users have received full door operation training, require hardware to



John Crittenden, managing director of Carl F Groupco confirms the popularity of SmartSecure

meet the EN 179 standard for emergency exits. However, if the door is to be fitted to public buildings or other premises where occupants may not be familiar with exit routes and hardware devices, it will need to meet EN 1125 for panic exit.

We offer FUHR 870 and 871 Type 8 emergency exit locks for aluminium, PVC-U or timber doors plus FUHR's CE marked 881, 833P and 834P panic locks which provide electronic or automatic locking options. Other products that we distribute include facefix Strand Antipanic gearing: the EN 1125 Motorised or Modular Touch Bar, the EN 1125 Modular Push Bar, the EN 179 Modular Push Pad and a lever or knob operated Outside Access device.

Speciality and ancillary products

It is important to include reference to our speciality and ancillary products. The HS Portal by Siegenia, for example, supports the growing market for, wide span doors that extend the living area of homes to encompass the property's outside

space.

Letterplates are an important ancillary item and Trojan's TS 008 accredited Unicorn Letterplate is certified to PAS 24:2016 and is document Q compliant. Designed to meet the exacting requirements of TS 008, the letterplate can be installed on any door with existing PAS 24 accreditation, without the need to retest.

A comprehensive catalogue

The products mentioned are just a snapshot of the fittings we distribute. With over 7,000 lines in our catalogue we have the hardware to meet your needs backed by service that is second to none. We understand you can't wait for deliveries and you need full consignments. We know that opening a box and finding an essential part is missing is not helpful.

In summary, our range is comprehensive, we focus on service and we understand the importance of reliable distribution. □

www.carlfgroupco.co.uk

The chosen one



Tradelink Window Solutions has strengthened its link with Kenrick after choosing the high security Excalibur door lock for its Homeguard branded PVC-U doors. Kenrick and Tradelink worked together to fine tune the lock before it was fully tested in-house at Tradelink to ensure that it comfortably achieved PAS 24 to meet Secured by Design.

Jim Moody, managing director at Tradelink, says: “We had been working with our previous supplier for 10 years and had been happy with the product. However, we knew that we could improve on the security of our lock and we wanted to make some refinements that would speed up the fitting time for our fabricators and installers. We looked at several systems and eventually opted for Kenrick’s Excalibur door lock because it’s a proven and robust solution that we knew would guarantee years of trouble-free service for homeowners.

“We routinely measure all our suppliers on how easy they are to work with and score them on lead times,

shortages and stock-outs. Kenrick has always been in our top three so we had absolute confidence that they could fulfil all our supply requirements without any interruptions for us. Switching suppliers can be daunting, but our move to the Excalibur door lock was seamless – Kenrick supported us throughout the transition, so much so that they’ve now taken the top spot on our supplier list.”

Steve Williams, Kenrick’s sales and marketing director, says: “We are proud to be working alongside one of the industry’s largest fabricators and are absolutely delighted to now be top of their supplier list. Like us, Tradelink constantly strives to offer the highest levels of quality, service and security to customers so we’re very pleased to now be supplying our Excalibur system, which delivers exactly what Tradelink wanted in a door lock. Naturally, we’re looking forward to continuing our long partnership with Tradelink and supporting them as their business grows.” □

www.kenricks.co.uk

VBH has launched Serenity, a new suite of handles and finger pulls suitable for aluminium, timber and PVC-U lift and slide doors. Part of VBH’s greenteQ range, Serenity is available in a wide choice of finishes, including polished or brushed stainless steel, PVD gold, satin chrome, window grey, black, anthracite grey and white.

The Serenity handle is ideal for operating heavy doors, ensuring they can be opened and locked with minimal effort as the door is lifted from its resting position into slide mode. Its 250mm lever provides plenty of leverage to drive the mechanism – lift/slide sashes can be up to 3335mm wide and weigh up to 400kg depending on the gear used. A strong spring gives positive location in the ‘closed’ and ‘slide’ positions to further aid smooth operation.

Gary Gleason, marketing manager at VBH, says: “The technology available now results in a smooth sliding action and the ability to produce very large and heavy sashes for this type of installation.

“Wall to wall, floor to ceiling lift and slide doors are super trendy – the stuff of Grand Designs. Clean lines and big glazed spans deliver a major wow factor to any room. Their popularity is growing, they are reliable, and are easy to operate with stylish greenteQ Serenity handles, on even the heaviest door.” □



www.vbhgb.com

Hit the ground running

Doorco's new specialist added-value glazing service, which offers to take the pain out of glazing doors, particularly for the growing contemporary market, hit 100 orders in just a matter of weeks with some major contacts in the pipeline for the last quarter of the year.

"As the popularity of modern door designs soars, so does the complexity of the components and skill-sets required to create the ultimate contemporary door," says Dan Sullivan, Doorco's MD. "While many of our customers have the desire to introduce the flush finish of the Inox or Urban cassettes, the installation can often be complicated and time consuming and doesn't always justify the additional resource required in their fast-paced manufacturing processes. This is why Doorco chose to invest in its own glazing service which has specialist equipment run by a dedicated glazing team. We are delighted that it seems to fit the bill for our customers, both large and small.

"Enquiries so far indicate that Inox is the most popular choice for our customers. It looks great on a flush slab thanks to its high-grade stainless-steel flush fit exterior that sits just 3mm from the door surface. Tri-SYS, while simple to install, is also prevalent as customers opt for ease, which is exactly what this service was aimed at. Offering a more traditional raised profile in a woodgrain finish, Tri-SYS gives any of our designs a more conventional feel. The third option is Urban – a combination of thermally broken aluminium and PVC-U, available in a woodgrain or smooth finish, in a range of



colours including an anodised finish. Urban looks great on LINKS, really creating the ultimate contemporary door.

"We've also made the ordering process easier by adding a new, bespoke door designer to our website – a customer's design can be sent directly through to our ordering system and delivered from as quickly as three days.

"Being the only composite door supplier in the UK to offer the Inox, Tri-SYS and Urban glazing cassette systems as pre-glazed options is another example of Doorco's commitment to providing unrivalled customer service." □

www.retail.doors.door-co.com/doorco/designer

Link Vent Mk 2

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