

Yale on Hackitt Investments paying off

Yale Door and Window Solutions has responded to Dame Judith Hackitt's *Independent Review of Building Regulations and Fire Safety*, which highlights a need for not only practical changes, emphasising the importance of certified products, installation and inspection, but also a change in attitude toward fire safety.

Speaking of the report, Paul Atkinson, sales and commercial director for Yale Door and Window Solutions says: "Yale recognises that many of the recommendations advocated by Dame Judith are necessary for improving building safety and addressing the lack of testing, standards and product performance. We believe this is a step in the right direction and support the underlying principles of the report."

"In the future, we would like to see the scope of these recommendations extended. Fire safety should be regarded as of critical importance across all building types. The review mentions the possibility of widening the scope of the framework to encompass a wider set of residential buildings. This recommendation will clearly benefit building standards more broadly."

"The review calls for products, which are critical to building safety (of high risk residential buildings) to be subject to independent third party certification."



This will ensure the products installed meet the performance requirements set out in the initial specification. Yale fully supports this and believes it is fundamental to improving the safety of buildings, though there is a need for more detail around them and a clear plan on how any changes to existing regulations will be enforced." □

Waste recycling and re-use levels at CMS Window Systems, reached 100% for the financial year 2017-2018 to hit its ambitious target to completely eliminate waste being sent to landfill.

Recognised for its environmental excellence last year by winning a Queen's Award for Enterprise, CMS Window Systems



has redefined the way replacement window and door contracts are delivered through its 'closed-loop' approach, which is facilitated by its comprehensive in-house waste separation and recycling processes (pictured). The company's dedication to minimising landfill waste from day one has now enabled it to reach the long term 100% goal, which it has hit during a record trading period with production output at times up to 2,000 frames per week. □

Deceuninck, has reported a strong start to 2018.

Results for H1 2018 show group sales grew 0.8% to €341.5 million, with adjusted EBITDA growth up 10.4%. Growth is driven by recent investments and strong business development in the United States and emerging markets.

Deceuninck CEO Francis Van Eeckhout says: "We are in general pleased with the progress we made in the first half of 2018. Recent investments are paying off and our innovations are well received by the market. We continue to work on further reducing the ecological footprint of our products."

Rob McGlennon, Deceuninck UK MD says: "These are very promising results which show a good start to 2018. We're very pleased with the UK's strong performance. In July 2018 Deceuninck



Rob McGlennon, Deceuninck MD

UK recorded sales 27% up on July 2017, with year to date sales up 13% on the same period last year.

"Our success comes from giving customers the tools to grow with the right products, service and support. In a market that's 5-10% down, Deceuninck customers are flying high with our unbeatable 26 colourways from stock and innovative products like the award-winning Heritage Flush Sash and Slider24+ patio door. Commercial is also growing exceptionally strongly." □

50k in one year

Joining the GGF



Left to right – Richard Christie (DGCOS), Tony Pickup (DGCOS), Austin Greene (Assure)

Consumer protection organisation DGCOS is celebrating two years of partnership with competent person schemes, Assure Certification. The partnership recently hit the milestone of issuing 50,000 certificates to homeowners, all sent out within 24 hours.

Tony Pickup, founder of DGCOS, says: “Good business practice often involves partnering with like-minded organisations to offer installers a synergy where the whole is greater than the sum of its parts. This is exactly what members tell us we’ve achieved through our partnership with Assure. The arrangement is all about offering mutual benefits while never taking our eye of

DGCOS’ ultimate goal – to lead the field on consumer advice and protection. The dovetailing of both our businesses’ objectives works perfectly.”

Austin Greene, Assure’s managing director, says: “As with all competent person schemes, Assure-certified installers can self-register window and door jobs without having to get them checked by local council building control. But we go one step further when it comes to service and we’re delighted that this approach, shared by our partners DGCOS, has helped us achieve the 50,000-certificate milestone.

“Assure-certified installers tell us that we take the pain out of what can be the necessary chore of self-certifying jobs.” □



Scottish fenestration company Sidey, has won a place on the Scottish Procurement Alliance (SPA) for all categories of windows and doors.

Steve Hardy, managing director at Sidey, says: “SPA provides public sector clients the assurances they need when choosing a partner for windows and doors. We understand how vital it is for housing associations and local authorities to show transparency in their decision-making processes, and the SPA framework makes it quicker and easier for them to find partners for timber and PVC-U windows and entrance doors. SPA offers pre-checks for quality and price, and a score for the most economically advantageous tender (MEAT) is given. Sidey scored as the top company for MEAT in all five geographical areas covering Scotland from the Highlands and Islands to Southern Scotland. It’s only a select few companies that make it onto the list, so to be top overall shows excellent performance for our products, service and installation. The code for sustainable homes, energy efficiency standard for social housing EESSH, Retrofit for the Future, Fabric First and Passivhaus are easily met using our products.” □

Slimline Glazing & Aluminium Systems has joined the Glass and Glazing Federation (GGF).

Slimline Glazing says that it brings concepts in structural glazing, aluminium design and manufacturing into reality. It claims to be at the forefront of the specialist glass market with contemporary design innovations.

From glass bridges and staircases to free-standing external glass structures, Slimline Glazing delivers structural solutions from design through to installation. The company says that it offers the highest level of expertise and customer satisfaction and with an in-house architect and preferred building contractors they are able to handle



Richard Hearn, head of GGF membership presents the certificate to Abigail Chapman

projects of any size in commercial and domestic markets.

On joining the GGF, Abigail Chapman, company secretary of Slimline says: “We are pleased to join the GGF and we aim to take full advantage of key benefits such as the technical support, sharing and gaining market knowledge and the multiple networking opportunities it provides.”

Richard Hearn, GGF head of membership and training says: “We are delighted that Slimline has joined the Federation and look forward to mutual benefits.” □